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To who it may concern

### Letter of recommendation

It is a great honor for us to provide this letter of recommendation to Georgiy Nikolaev, Head of business consultancy from Expandia LLC( which is part of the CBRE Affiliate network).

Georgiy was appointed to lead office move project for GSK companies in Ukraine in 2013. Within the contract frames Georgiy's tasks were as follows:

1. To help GSK make Stay VS Go analysis giving budget estimations.
2. Depending on the GSK choice to be made on Stay VS Go to lead the project starting from the layout development through all the construction, engineering works and furnishing to the physical move( if GSK moves) within the tough time and budget frames.

GSK opted for the Move option and Georgiy provided all the data to support GSK decision and afterwards he led all the further stages of the project. Georgiy demonstrated high professionalism and deep knowledge of the construction, IT, engineering and all the rest of the office move related specifics. He definitely obtains well developed project management skills. Georgiy showed flexibility and very strong negotiation and communication skills as well as very good control of the suppliers, time and budget restrictions. Georgiy is goal oriented, reliable and flexible.

Georgiy did an excellent job on the project outperforming our expectations as GSK offices moved on time, into a good quality office, with budget saved.

We are glad to have chosen CBRE and Georgiy Nikolaev as our partner in the office move project and would like to recommend Georgiy for everyone who wants his office move to happen professionally, reliably, smoothly.

With kind regards,

Andrey Stognyy

AREA GM GSK Pharmaceuticals  
Healthcare



Andrzej Bekisz

AREA GM GSK Consumer

